

# Consulta AG

Gesellschaft für Wirtschafts- und Unternehmensberatung

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## Company Presentation:

## Consulta AG

## Your Advisory-Boutique in Switzerland

Rüti (ZH), 2010

V01



# Our Strength since 1978: Holistic, Scalable Business Solutions to make our Clients successful

- Four core competencies:



- Successful, family-owned consulting boutique, with CHF 250'000 equity capital, operating with a successor team since 2006
- Serving large and mid-sized clients
- Total team of 15 people

# Focus: Business Consulting

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- **Strategy**

- Mergers & Acquisitions (M&A)
- Business-system analysis and market research
- Resource-based analysis (based on Collis/Montgomery)
- Staging of project- and company business plans

- **Organization and Processes**

- Process- and organization-consulting applying the St. Gallen Business Engineering Model (bridging the gap between strategy, processes, IT and cultural management)
- Change management
- Development and implementation of marketing- and franchising concepts
- Design and implementation of controlling systems

- **Application**

- Development of system and application specifications
- Project management

# Focus: Legal and Tax

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- **Taxes (Company Taxes)**
  - Tax consulting for companies and individuals
  - Tax compliance, preparation of tax returns
  - Tax planning and optimization
  - Foundation of companies, M&A and restructuring of companies
  - Liquidations
  
- **Business Law**
  - Company law
  - Contract law
  - International business law
  
- **Inheritance Law & Succession Planning**

# Focus: Audit and Financial Advisory

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- **Accounting**

- Consolidations
- Temporary or continuous accounting mandates
- Controlling systems

- **Audit**

- Audit of the financial statements as statutory auditors and chartered accountants in accordance with Swiss law (OR) and Swiss GAAP FER

- **CFO Services**

- Assistance with preparation of accounts and group reporting
- Introduction, assessment and evaluation of internal control systems with our proprietary, specialized Tool for SMEs ([www.iks-navigator.ch](http://www.iks-navigator.ch))
- Compilation of consolidated financial statements according to Swiss law (OR) and Swiss GAAP FER
- Introduction of cost accounting systems

# Focus: Real Estate

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Highly solution-oriented approach in:

- **Purchase/Sale**

- Valuation
- Placement of residential and commercial properties
- Transaction Support (contract design, tax declaration)

- **Financing Advice**

- Assessment of financing possibilities
- Placement of financing
- Support during negotiations with financial institutions

# Heads of our Competence Centers

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- **Business Consulting:** Stephan Illi  
M.A. HSG
  
- **Audit:** Sven Linder  
M.A. HSG, Certified Auditor
  
- **Tax:** Stefan Rutishauser  
Certified Auditor
  
- **Law:** Dr. André Voillat  
Lawyer, President of the Consulta Board of Directors
  
- **Real Estate:** Marianne Voillat  
SVIT Member (Swiss Chamber of Real Estate Business)

# Choice of Selected Network Partners

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- **Voillat + Partner**, Rüti, Switzerland:  
 Experienced specialist in taxation, business and inheritance law
- **Hoffmann Liebs Fritsch & Partner**, Düsseldorf and Berlin, Germany:  
 Leader in the German M&A market regarding legal issues. German leader in corporate and company law in Germany ([www.hlfp.de](http://www.hlfp.de))
- **Amivo AG Treuhand + Revision**, St. Gallen, Wollerau and Rapperswil, Switzerland:  
 Audit and CFO Services ([www.amivo-tr.ch](http://www.amivo-tr.ch))

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